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NATIONAL PETROLEUM COUNCIL

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GENERAL MEETING

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JUNE 21, 1984

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The Council met in the Corcoran Ballroom, Four Seasons Hotel, 2800 Pennsylvania Avenue, N.W., Washington, D.C., 20007, at 9:30 a.m., Robert A. Mosbacher, Chairman, presiding.

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PRESENT:

ROBERT A. MOSBACHER	CHAIRMAN
RALPH E. BAILEY	VICE CHAIRMAN
THEODORE A. BURTIS	MEMBER (SPEAKER)
WILLIAM C. DOUCE	MEMBER (SPEAKER)
A. V. JONES, JR.	MEMBER (SPEAKER)
JOHN G. PHILLIPS	MEMBER (SPEAKER)
ROBERT O. ANDERSON	MEMBER (SPEAKER)

ALSO PRESENT:

DONALD P. HODEL	SECRETARY OF ENERGY
WILLIAM VAUGHAN	ASSISTANT SECRETARY
MARSHALL NICHOLS	EXECUTIVE DIRECTOR

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P R O C E E D I N G S

(9:37 a.m.)

CHAIRMAN MOSBACHER: Good morning. The 87th meeting of the National Petroleum Council will please come to order.

We have an excellent turnout, I'm very gratified to see, as usual. And we would like to dispense with the calling of the roll. We hope that each member has checked in outside before the meeting in lieu of a roll call.

If you have not checked in, please do so immediately following adjournment.

I would like now to introduce the people at the head table. To my far left is Bill Douce, Chairman of the Committee on Strategic Petroleum Reserves. Next to Bill is the Honorable William Vaughan, Assistant Secretary, Fossil Energy.

On the far right is Marshall Nichols, our excellent Executive Director of the Council. And he didn't write that part.

Next is Ted Burtis, Chairman of the Committee on Petroleum Inventories and Storage Capacity. Next to Ted is Ralph Bailey, Vice Chairman of the Council, and Chairman of the Committee on Enhanced Oil Recovery.

On my far right -- I mean on my immediate right is a gentleman familiar to all of us, respected by all of

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1 us, I'm sure, as the most knowledgeable and articulate
2 Secretary of Energy.

3 We are delighted to have the Honorable Donald
4 Paul Hodel. And we appreciate your being here with us at
5 your busy time.

6 Thank you.

7 SECRETARY HODEL: Thank you, Bob.

8 (Applause.)

9 SECRETARY HODEL: In case you're wondering why
10 I first started there and then came over here, we had a
11 discussion about where I was supposed to stand this
12 morning, and I'm told that somebody had taken the trouble
13 to set up the microphone so they could tape my remarks.
14 And rather than cause them the problem of trying to retape
15 over there, I've come over here. So, in case you wonder
16 why all this rigmarole, a very formal process.

17 I very much appreciate the opportunity to be
18 with you today. First of all, I wanted to express my
19 thanks to many of you with whom I have had conversations
20 or meetings during the course of this intervening year
21 since I think I last talked to this group, because I really
22 sense a community of interest as we approach the problems
23 that confront this industry. And I welcome the opportuni-
24 ty to come and be with you this morning.

25 And what I thought I would do is kind of bring

1 you up-to-date on what I have been saying about a number of
2 things. Some of you will have heard this and it will be
3 familiar, not all of it. I hope it's a little different.
4 The numbers are the same, I hope.

5 But some things do bear repeating, also. As
6 somebody said to me not long ago, -- he said, gee, I'm
7 glad you decided you were going to use the strategic
8 petroleum reserve early, and finally made that announcement,
9 in the event of some kind of disruption.

10 I said, I have been saying that for the last ten
11 months.

12 And he got this kind of blank on his face. And
13 he said, well, some things bear repeating.

14 (Laughter.)

15 SECRETARY HODEL: It may be partly a function of
16 my style, which, as you know, is, I try to keep a low
17 profile. And some people have asked me why do you try to
18 keep such a low profile. And my answer is, if you'd spent
19 twenty-one months as the Under Secretary of Interior to
20 Jim Watts, you'd want a low profile, too.

21 (Laughter.)

22 SECRETARY HODEL: In some ways -- in some ways,
23 what I'm going to say today, some of the things I talk
24 about today, are really preaching to the choir. And I
25 sometimes get told that. Gee, Hodel, you're just preaching

1 to the choir.

2 But, you know, I was reminded that sometimes if
3 you don't preach to the choir, the choir doesn't sing.
4 And so I think it's just as important for us to talk to
5 ourselves once in a while and reach accord on what we
6 think the issues are and what we think needs to be done.

7 And we don't always agree on everything, I've
8 noticed. And, as I result, I think it's a very worthwhile
9 undertaking.

10 I first would like to start off by introducing
11 the sixteen new members of the National Petroleum Council.
12 And four people have been unable to attend. But the
13 balance are here, out of the sixteen.

14 First is Fred Ackman, who is Chairman of the
15 Board, President and CEO of Superior Oil Company. He's
16 been with Superior since 1981, and was formerly Executive
17 Vice President of Exxon. Fred Ackman, are you here?
18 Fred.

19 Dr. John Baden, who's the Director of Political
20 Economy Research Center, has taught at Montana State
21 University, and has written extensively on environmental,
22 natural resources, and land management issues. Here we
23 are. Baden.

24 MR. BADEN: Baden.

25 SECRETARY HODEL: Baden. Let's get -- as in

1 Baden-Baden.

2 MR. BADEN: Right.

3 SECRETARY HODEL: John, sorry. John and I have
4 corresponded. But, as you can tell, we've not talked a
5 lot.

6 (Laughter.)

7 SECRETARY HODEL: J. B. Coffman, who's President
8 and CEO of Aminoil Oil, Inc., succeeds George Trimble, who
9 was a former NPC member.

10 Here we are.

11 Mark Copeland, of Copeland, Landye, Bennett, and
12 Wolf. He's a member of the Alaska Support Industry
13 Alliance, and his firm represents several Alaskan native
14 corporations. Mark.

15 Thomas H. Cruikshank, President and CEO of
16 Haliburton Company, recently succeeded former NPC member
17 John P. Harbin as President of Halliburton.

18 Ron Erickson, Chairman, Executive Committee of
19 Erickson Petroleum Corporation, is a past president of the
20 Independent Refiners Association of America. I hesitated
21 for just a moment because I -- I think you came into the
22 room a little late, and I wasn't sure you were here yet,
23 Ron.

24 Mrs. Terry Hoffman, Commissioner, Minnesota
25 Public Utilities Commission. Mrs. Hoffman has served in

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1 several posts in Minnesota State Government, including the
2 Pollution Control Agency and the Department of Transporta-
3 tion.

4 Jon Rex Jones. Oh, good, John. I didn't know
5 whether you were here yet. He's President of the Inde-
6 pendent Petroleum Association of America. And the
7 Association represents some fifteen thousand independent
8 oil and gas producers.

9 Frank McPherson, Chairman and CEO of Kerr-McGee
10 Corporation, succeeding retiring member, Mr. McGee.

11 Not present is Joseph Misbrenner, President, Oil,
12 Chemical, and Atomic Workers International Union, who
13 replaces Robert Goss, the retiring President of the union.

14 Next, Robert L. Monaghan, President of Cal-Mon
15 Oil Company, founded the Cal-Mon Oil Company in 1956 and
16 has served as its president since that time. Over here.

17 Next, not attending today, Richard Morrow,
18 Chairman of the Board, Standard Oil of Indiana, succeeding
19 John Swearingen.

20 Not present is William B. Packer, Chairman of
21 the Board of Seaview Petroleum Company.

22 Not present is William A. Stevenson, President
23 of Imperial Resources, Inc., engaged in independent oil
24 and gas exploration.

25 Present is C. R. Palmer, Chairman of the Board

1 and Presidnet of Rowan Companies, Inc., a past president
2 of the International Association of Drilling Contractors.

3 And John P. Thompson, Chairman of the Board and
4 Chief Executive Officer of the Southland Corporation,
5 representing one of the largest marketers in the country.

6 I think it's appropriate for us to welcome these
7 new members. I certainly appreciate their willingness to
8 serve in this august body. And I think it would be
9 appropriate for us to applaud.

10 (Applause.)

11 SECRETARY HODEL; I regret that I wasn't with
12 you last night at the reception, because I understand that
13 you presented John Bookout with a watch or a large clock.
14 And I'm told that in view of his success at attempting to
15 put it goether, the quails don't need to be too worried
16 for awhile.

17 So, I'll -- for those of you who weren't here
18 last night, I'm told that the clock turned out to be a
19 shotgun. And John had a little trouble putting it
20 together.

21 Let me talk about a few issues, just some of the
22 things I've been talking about as I travel around the
23 country and speak to various groups about energy issues.

24 First of all, you've been following the Persian
25 Gulf. Certainly we have. We need to be concerned. But

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1 the message I keep trying to get out is that this nation is
2 not as dependent as it was in 1973, certainly, and even as
3 in 1979. Our oil consumption is down about ten percent
4 since 1980. Our imports are down about a third. Our
5 suppliers are no longer as heavily from the Persian Gulf
6 area. About three percent of our oil's been coming
7 through the Strait, as distinguished from higher percent-
8 ages earlier.

9 And the strategic petroleum reserve, in the last
10 day or so, topped four hundred and eight million barrels,
11 nearly four times what it was when the President took
12 office.

13 So there have been some improvements. And I
14 keep saying what we need to be is -- we can approach the
15 future with increasing confidence. We cannot afford to
16 be complacent, because the events that are taking place
17 there certainly could rock the world oil scene.

18 I appreciate the enthusiasm with which you have
19 approached the request for a study of the strategic
20 petroleum reserve distribution. I am informed that the
21 industry participation has been outstanding both in
22 resources and quality of the effort that you put forth.

23 That is a very important study. It will be an
24 ongoing problem.

25 You would also be interested, I think, to know

1 that the report, the minimum operating levels report,
2 which you presented at the last meeting, which I attended,
3 has come in very handy as we have been dealing in the
4 international arena. It has helped us make the point
5 about what minimum operating levels ought to be in other
6 countries as well. And I'm told that the adoption of the
7 definitions and your methodology either is the case or is
8 likely to be the case among other countries in the inter-
9 national energy arena.

10 I think that's extremely important and will help
11 us get a further handle on just how well prepared we are
12 in case there's some kind of disruption.

13 The point I keep making is that while the United
14 States is better off than we were, the fact is we've got
15 allies who, incidentally, are also better off than they
16 were, but are still extremely dependent upon oil which
17 comes out of the Gulf. I suggest to people that the
18 world oil market is a little bit like a giant swimming
19 pool, and the United States may be at that part of it
20 which is a long way away from the drain, but if somebody
21 pulls the plug, the level is going down for all of us,
22 and we need to be continually concerned about what
23 happens over there.

24 I've requested and I look forward to the same
25 enthusiasm that you've shown in these prior studies as

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1 you undertake a study of the domestic refinery trends,
2 1985- to 1990. I think that that information would prove
3 extremely helpful in forecasting product supply capability
4 and distribution.

5 Now, in October of '83, we submitted to the
6 Congress a national energy policy plan. And everywhere I
7 go -- and some of you have heard this. I look around the
8 room, some of you will have heard this several times. But
9 I'm going to say it again anyway.

10 We submitted to Congress a national energy
11 policy plan, which has proven to be a very useful working
12 document for this Department. And the reason it's a
13 useful working document is that it sets forth a goal and
14 some strategies for achieving that goal, and the programs
15 then flow from the goal and the strategy.

16 The goal is very simple, very simple, straight
17 forward. An adequate supply at reason costs is what we're
18 seeking to achieve. You can define adequate in short-
19 term, long-term, it can be in emergency, in normal times,
20 and the like. You can define reasonable costs to mean
21 different things to different consumers.

22 Industries need to be able to buy fuel they
23 need and remain competitive, and remain competitive in the
24 international market.

25 Household consumers need to be able to buy the

1 energy they need without having drastically to change their
2 life styles in order to acquire the energy they require.

3 So, an adequate supply at reasonable costs. And
4 the reason I lean on that as hard as I do is that
5 economists, particularly, but sophisticated people, I think,
6 feel it should have been a little more erudite than that.

7 But it's worked because I think it's right.
8 I think it's what our predecessors ultimately were seeking
9 to achieve with an energy policy. It's what other nations
10 in this world are seeking to achieve.

11 Our strategies differ markedly, however, from our
12 predecessors and from many other countries in the world.
13 First of all, our first strategy is, we seek to minimize
14 the Federal intervention and control in the marketplace,
15 recognizing health, safety, and environmental responsibili-
16 ties will remain with the Government. We seek to minimize
17 that intervention and control.

18 We think that we can show and document that the
19 Government intervention in the marketplace has been one of
20 the major causes of dislocations of markets in past
21 shortages. That is not an easy job to maintain that
22 position. And there are people who are geared up today and
23 who are working hard to try to force on us standby
24 allocation and price control authorities so that in the
25 instant that there's a problem the Government can dive in,

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1 in their view, to solve the problem, in our view, to
2 complicate it beyond correction.

3 We need continued effort to make the point the
4 only good allocator of supplies in a shortage is the price
5 mechanism.

6 Now, we think it's ironic that with the situation
7 that's going on in the Gulf today that we are facing
8 efforts within this country to curtail our ability to be
9 responsive to the energy requirements of this countries.
10 OCS and natural gas are two good examples. On the outer
11 continental shelf of the United States, today, we have
12 leased only twenty million acres in the last -- well,
13 since 1953, over the twenty years.

14 Congress, in the last three years, has placed
15 over fifty-two million acres in moratoria. So, two and
16 a half times as much acreage has been forbidden to
17 exploration as has been leased. And now there are efforts
18 to add more.

19 I think it's incredible when you realize the the
20 forecasts indicate that perhaps as much as eighty-five
21 percent of the oil to be found in the United States will
22 come from Federal lands, and sixty-six percent of that
23 may come from the outer continental shelf. At the very
24 time we're trying to improve our energy nondependence as
25 a nation, the Congress of the United States seems heckbent

1 on closing the opportunities on the outer continental
2 shelf.

3 Natural gas is a similar story. We think that
4 what happened on the decontrol of the price of oil ought to
5 be instructive. But some things bear repeating. We
6 decontrolled the price of oil amidst predictions that the
7 price of oil would rise to two dollars a gallon at the gas
8 pumps by December.

9 Now, the same people are telling us -- and, of
10 course, it didn't quite go there. And I know some in this
11 room are regretful of that. But the fact is, our economy,
12 our national security, and many people in the world have
13 benefitted from that reduced price.

14 We think it's intriguing that the same people who
15 made those predictions about increased gasoline prices are
16 now telling us that if we were to decontrol the price of
17 natural gas we'd have the same problem, and, instead of
18 that, are now proposing, through what is called the
19 Sharpe bill, a rollback and price freeze, which, in my
20 estimation, is one of the worst anticonsumer and anti-
21 elderly proposals that the Congress has had before it.

22 The effect of that, in our estimation, will be
23 to increase the price of natural gas, to decrease the
24 supply, the increase our imports from Canada, and to
25 increase our imports of oil to displace natural gas because

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1 of the price.

2 I'm not alone in that view. Organizations who
3 deal with consumers and deal with the elderly have also
4 added their weight in opposition to that bill. But there
5 is a great concern -- and some of you and I have had
6 conversations about this -- a great concern that that bill,
7 that I've just described, will suddenly begin moving in the
8 House of Representatives, and it will be a very severe
9 problem for us to try to head it off.

10 That's our first strategy. We'd like to mini-
11 mize, not increase, the Federal intervention and control
12 in that marketplace.

13 Our second strategy is that we want a balanced
14 and mixed energy supply. It's hard to keep a conservation
15 ethic alive when people believe that we have a glut of oil,
16 and of natural gas, and of coal, and of electricity based
17 on those. And that's where many people believe we are
18 today.

19 I keep trying to tell people that energy is like
20 a pipeline. Energy is not an event. You don't solve the
21 energy problem once and for all. Like the kid who came
22 in to his father. He said, Dad, you've always told me that
23 a job well done need never be done again.

24 The father said, that's right, son.

25 And the son said, well, then I never have to cut

1 the lawn again.

2 Some things are a continuum. And energy is a
3 process. It's like a pipeline. And right now we've got a
4 lot coming out of the mouth, we appear to be in pretty good
5 shape, and the potential is enormous. But there are things
6 happening in that pipeline which jeopardize the reliability
7 and the availability of that supply. And you're aware of
8 that, and I am. And we need to remain vigilant to keep
9 that up.

10 And in this process, I'm trying to sell Americans
11 on the idea we must continue to move in the direction,
12 keep the momentum for conservation and renewable resources.
13 We're making progress in solar and wind. We're trying to
14 do something about nuclear licensing reform. We need coal,
15 both at home and abroad. I sometimes say we're the Saudi
16 Arabia of coal.

17 But we seem determined, as a nation, to find
18 ways to curtail the use of that resource also. And that's
19 not desirable. We need to find ways to make it possible.

20 I'm struggling as -- with the Administration to
21 try to find a way to revive life in the Synthetic Fuels
22 Corporation. I was quoted in the paper of saying it was
23 deader than a door nail. I don't like the sound of that,
24 so I've recently used the words "it is moribund." I kind
25 of liked it. But --

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1 And until we do something about adding people to
2 that Board of Directors, the Synthetic Fuels Corporation
3 cannot act. And it is our desire -- I don't know what you
4 may have read or what your belief may be. Let me assert
5 today, it is our objective to restore life to the Synthetic
6 Fuels Corporation. In order to do that, we think it's
7 necessary to reduce the amount of dollars available to the
8 Synthetic Fuels Corporation in order to get sufficient
9 support in Congress to carry forward with a somewhat
10 reduced program, and see that the two contracts that Syn
11 Fuels has executed and the Great Plains Coal Gasification
12 Project, which is imminently ready to go into production,
13 at least get an opportunity to operate.

14 There would then be, under our proposal,
15 additional monies which the Board of Directors could
16 evaluate other projects and allocate that money if they
17 found those that they thought were appropriate.

18 It's not clear whether Congress will act in that
19 fashion. We are, in the meantime, moving ahead aggressive-
20 ly to try to find nominees for the position and work them
21 through the nominating process and be able to send those
22 names to the Hill.

23 Finally, I've been saying a lot of things about
24 technology in recent times. I think the last time I was
25 here I mentioned to you that one day I was sitting in my

1 conference room, and I lot of the scientific types from the
2 Department of Energy there. And I musingly said, -- not
3 amusingly, I thought -- but musingly, thoughtfully, very
4 thoughtfully said, you know, I guess I really believe that
5 in my lifetime there'll be a breakthrough of some kind,
6 science, technology, which will change the way energy is
7 produced, or consumed, or priced, that we just now can't
8 even conceive of.

9 And these are pretty smart people. And it turned
10 out that what I had said was amusing to them. And, so, I
11 kind of -- you know, I got to thinking about that. And I
12 realized we have a tendency to think everything we know
13 today is about all we're ever going to know. Human
14 arrogance says, we've gone about as far as can go, like
15 the song in "Oklahoma" from Kansas City.

16 But the fact is I think it takes a greater leap
17 of faith to believe that science and technology has come
18 to its peak right now in our lifetime and that there are
19 no great gains still to be made out there, a greater leap
20 of faith to believe that then to believe that somewhere,
21 somebody, today, in his backyard, or his garage, or in a
22 national laboratory, or in a laboratory some place, is
23 working on something or some group of things that when they
24 finally mesh will change the way in which we use of view
25 energy.

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1 And it seems to me that's one of the reasons this
2 Department has got to continue its emphasis on a whole
3 array of research activities through all of the resources
4 that are available to this country.

5 The Lord has blessed this nation with resources
6 beyond compare. And we need to find ways to make them
7 available and useable, cleanly, satisfactorily, and at
8 prices that people can afford.

9 I sometimes say, what I see us trying to do is
10 what I think this nation has done in the past. The West
11 was opened by exploration. Many of the exploratory
12 expeditions were Federal, they were Government going out
13 to find out what was out there. That was a different era.
14 We wanted to know what we had. Whereas, now, for some
15 reason, we don't want to know. But, in that era, we wanted
16 to know what this nation consisted of, what were the
17 resources.

18 But when the Government found the vast resources
19 of the West, we didn't create a Federal railroad corpora-
20 tion to put railroads across the country. And we didn't
21 create a Federal farming corporation or communes to farm
22 the West. We created a Homestead Act. We created
23 incentives. You know, we -- under the Honestead Act, we
24 offered people free -- quote, free, unquote land, if they
25 would simply go devote themselves for three years to the

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1 incredibly difficult task of making that land bloom and
2 grow crops. And many did it. Some failed, many more
3 succeeded. But the West was opened and agriculture
4 developed.

5 And I like to think that what we're doing by
6 investing our money in research across the board is that
7 we are attempting to push that energy frontier, expand it
8 in such a ways that we can identify opportunities. And
9 then we've got to excite the energy, and the imagination,
10 and the inventiveness, and the innovation of our citizens
11 to go forth and homestead that energy frontier.

12 It is a great opportunity for us to do. And I
13 think, under the view that the President has taken of
14 an optimistic, a hopeful future, instead of the view that
15 was so prevalent in the '70's that we were going to have to
16 learn to live with less, this was a declining situation,
17 the energy potential was limited, restricted, the world's
18 future was grim, we have, I think, turned the nation. The
19 nation has turned itself. And the President certainly is
20 a strong proponent of the view that we have a hopeful
21 future.

22 And as I look at energy, I feel exactly the
23 same way. The potential out there is enormous. In fact,
24 I think one of the problems we have in this country is we
25 think we have so many options that we think we have the

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1 privilege and the luxury of shutting off resources that
2 any other country of the world would desparately be trying
3 to recover because of their usefulness in the system. We
4 think we have the luxury of being able to try to turn them
5 off..

6 If we're successful in our efforts, we can have a
7 tremendous impact not only on what is going on in this
8 country, but in the whole world. There are nations today,
9 many of them, whose population are facing declining
10 standards of living.

11 My personel view is that the availability of
12 energy at prices they can afford to pay is a crucial
13 component of that declining standard of living.

14 If we are successful here, we can also make great
15 contributions to those people. And I think that is a
16 significant human cause that we should undertake.

17 So, as I look out, I say we're better off than
18 we've been. We've got enormous challenges in the future.
19 And I want to thank all of you for being here today and
20 for being members of this National Petroleum Council,
21 which has made significant contributions to the ability of
22 this country to continue the kind of work that we're doing.
23 And I think we're going to be successful.

24 Thank you very much.

25 (Applause.)

1 SECRETARY HODEL: I think I'm supposed to stay
2 here to try to respond to questions.

3 Bob, you'll tell me when I should stop taking
4 questions?

5 CHAIRMAN MOSBACHER: I won't say when the
6 questions are over, sir.

7 Are there any members who would like to ask the
8 Secretary any questions?

9 (No response.)

10 SECRETARY HODEL: That is super. This is the
11 kind of audience I really like.

12 I just want to say, in case you get any com-
13 plaints about the Department of Energy, and the size of
14 our budget, and so forth, -- some of you have heard me
15 say this -- I want to give you some ammunition to defend
16 me with. You just tell them, you be thankful you're not
17 getting all the Government you pay for.

18 (Applause.)

19 CHAIRMAN MOSBACHER: Well, Mr. Secretary, thank
20 you for those very cogent remarks. Thank you for
21 participating with us, for being such a viable and
22 important part of the process. And, as you know, we not
23 only appreciate working on these projects, about which
24 you will hear in a moment, but we appreciate the opportu-
25 nity to serve you and, through you, our nation.

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1 SECRETARY HODEL: Thank you, Bob.

2 CHAIRMAN MOSBACHER: We now have, Mr. Secretary,
3 in accordance with your request, completed two studies.
4 And we now have under consideration draft reports. These
5 are called draft reports until they are approved, which we
6 hope and suspect they may be today, and at which time they
7 will be forwarded to you as reports of the National
8 Petroleum Council.

9 The two reports, as you well know, are the
10 Enhanced Oil Recovery study and the study on Petroleum
11 Inventories and Storage Capacity.

12 Mr. Ralph Bailey has ably chaired the Committee
13 on Enhanced Oil Recovery, and we now would appreciate
14 hearing your report. Ralph.

15 VICE CHAIRMAN BAILEY: Well, I'm more pleased
16 than I can tell you to be here this morning to present the
17 results of the EOR study that was conducted under the
18 guidance of the committee that was appointed.

19 This study was conducted in response to the
20 Secretary's request that the NPC update its 1976 report on
21 Enhanced Oil Recovery.

22 A proposed final report was approved by the
23 committee on May 18th, and mailed to you on May 30th for
24 your review. The purpose of the study was not only to
25 evaluate domestic enhanced oil recovery, based on present

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1 conditions, but also to project additional oil which might
2 be recovered due to advances in technology and improved
3 economics.

4 I should point out, for some of the members in
5 the audience, that primary recovery methods rely on
6 natural reservoir energy to drive the oil through reser-
7 voir rock and to the production wells.

8 Conventional secondary recovery methods intro-
9 duce additional energy by injecting water or gas to
10 assist in the producing the oil. Historically, water
11 flooding has been a very successful secondary recovery
12 method. However, enhanced oil recovery, as defined in
13 our study, is oil recovered by using processes other than
14 gas injections or water flooding.

15 The three general methods of enhanced oil
16 recovery covered in the report are chemical, miscible,
17 and thermal.

18 There is a large target for these enhanced oil
19 recovery methods. Of the four hundred and eighty-one
20 billion barrels of U.S. crude oil discovered to date,
21 twenty-seven percent has been produced. Approximately
22 twenty-eight billion barrels more, or six percent, will
23 be produced under existing technology and economics.
24 Now, this then leaves three hundred and twenty-three
25 billion barrels, or sixty-seven percent, as a target for

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1 enhanced oil recovery.

2 Application of EOR is presently underway, al-
3 though its contribution to daily U.S. production is small.
4 U.S. production in 1982 was about 8.6 million barrels per
5 day, of which only six percent was produced by EOR methods.

6 Since the 1976 study, numerous changes have
7 occurred and are identified in Chapter Two of the present
8 study. One of the most dramatic changes was an inflation
9 adjusted one hundred percent rise in oil prices.

10 To increase U.S. production, the Federal
11 Government instituted a tertiary recovery incentive
12 program from 1979 to 1981, when it was terminated. The
13 cost recoupment provision of this program was a definite
14 stimulus to enhanced oil recovery.

15 Other changes were decontrol of crude oil prices
16 in 1981, with the concurrent institution of the windfull
17 profits tax, and, finally, the passage of stricter air
18 emission and other environmental controls that impacted
19 tertiary recovery costs.

20 Although oil prices peaked in 1981, and have
21 since declined, these higher prices spurred continued,
22 evolutionary improvements in EOR technology.

23 Chemical technology showed a slow but steady
24 improvement. Miscible technology became much more proven
25 due to the start up of pilot tests and the beginning of

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1 several full field projects. The thermal processes
2 benefitted from application of hydraulic fracturing tech-
3 niques and improved steam generation equipment.

4 And, finally, much progress was made in the tech-
5 nology for determining reservoir parameters, monitoring
6 EOR projects, and predicting project results.

7 Early in the course of our study, the coordinat-
8 ing subcommittee identified these key study components.
9 First, it was necessary to develop and verify a representa-
10 tive data base of reservoirs in the United States. Second,
11 screening criteria had to be defined in order to determine
12 which reservoirs might be amenable to each process. And,
13 next, process models to estimate potential producing rates
14 and economics for each reservoir had to be developed and
15 calibrated. And this, of course, required the derivation
16 of realistic cost and economic parameters.

17 Procedures then had to be develop to combine
18 additional reservoir results in order to make overall
19 projections of recovery and producing rates.

20 Finally, it was necessary to combine all find-
21 ings into a comprehensive report.

22 Developing the data base proved to be a formid-
23 ible task in itself. We subjected data from the Depart-
24 ment of Energy, the University of Oklahoma, and other
25 sources to rigorous industry review and enhancement,

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1 resulting in a data base of over twenty-five hundred
2 reservoirs containing three hundred and thirty-five billion
3 barrels of oil originally in place. This represents over
4 seventy percent of the 1980 API estimate of four hundred
5 and sixty billion barrels of discovered oil in the U.S.

6 This slide shows the geographical distribution
7 of the DOE-NPC data base reservoirs. The yellow peaks
8 represent the NPC data base, while the green represents the
9 1980 API oil in place reserves in the same areas.

10 This very large data base compilation provided
11 an excellent foundation from which to make EOR projections.

12 We also discovered, through a reservoir size
13 distribution study, that by eliminating reservoirs con-
14 taining less than fifty million barrels of oil originally
15 in place, we could eliminate sixty-five percent of the
16 reservoirs to be studied, but only lose eight percent of
17 the oil originally in place. Therefore, it was decided to
18 examine in detail only those reservoirs larger than fifty
19 million barrels. The smaller reservoirs may, however, be
20 desirable targets for EOR application, especially by
21 smaller operators.

22 The resulting eight hundred and eighty-nine
23 reservoirs contain about three hundred and nine billion
24 barrels, or sixty-seven percent, of the oil reported in
25 the 1980 API estimate.

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1 Since technology is obviously such a major factor
2 in enhanced oil recovery, we defined two basic technology
3 cases. One was an implemented technology case, which
4 includes recover using technology currently implemented in
5 the field. A second, the advanced technology case, in-
6 cludes recovery not only from currently implemented tech-
7 nology, but also from technology improvements that appear
8 feasible over the thirty-year time frame of the study.

9 These cases were examined for constant crude oil
10 sales prices varying from twenty dollars to fifty dollars
11 per barrel, and three minimum discounted cash flow rates
12 of return of zero, ten, and twenty percent.

13 These were the principal steps in the study.

14 I've already discussed how the data base was
15 developed. And using the appropriate physical screening
16 criteria, each reservoir was then assigned to any processes
17 which appeared feasible.

18 Process economic models predicted performance
19 and calculated economics. Reservoirs were then assigned
20 to that process which was economic and recovered the most
21 oil. Results were combined by calendar year in the pro-
22 jections of rate and ultimate recovery for the various
23 technology cases, prices, and the rates of return that I've
24 already outlined.

25 And, finally, results were analyzed, reviewed,

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1 and, where necessary, redetermined.

2 Before presenting the numerical results of the
3 study, I would like to mention the fact that the 1984
4 study addresses environmental concerns to a greater degree
5 than was done in 1976. Factors considered are land areas
6 required for EOR projects and their extended use in time,
7 possible problems with air emissions, water supply and
8 pollution, toxic chemicals, solid waste, and heat and
9 sound emissions.

10 The study conclusion is that all of these can be
11 satisfactorily addressed with present industry practice
12 under existing environmental regulations.

13 Having shown you the background and the steps of
14 the study, I would now like to present the results. In
15 considering these, please remember that they are projec-
16 tions and not forecasts. They show what could happen under
17 the specified technological and economic assumptions.
18 Quantitative results of the study are expressed in terms
19 of ultimate recovery and projected producing rates.

20 This slide shows the ultimate recovery from each
21 of the main processes for both implemented and advanced
22 technology cases, at nominal crude oil prices from twenty
23 to fifty dollars per barrel. And these are calculated
24 using constant 1983 dollars, and economics are based on a
25 ten percent minimum rate of return.

1 Total recovery varies from about seven billion
2 barrels, for the twenty dollars per barrel implemented case
3 technology case, up to thirty-four billion, for the fifty
4 dollar advanced case.

5 And you can see that the present crude price
6 recovery from the application of chemical processes is much
7 less than that of miscible and thermal.

8 The role of advanced technology is very evident.
9 It almost doubles expected recovery at each price level.

10 The chemical processes benefit very significant-
11 ly from advanced technology.

12 At thirty dollars per barrel, the producing rate
13 under implemented technology is projected to rise to about
14 1.2 million barrels per day between 1995 and 2000. The
15 total producing rate could exceed one million barrels per
16 day for almost twenty years.

17 As you can see, rates for the major processes
18 show quite different patterns. The thermal process rate
19 peaks and declines much sooner than miscible and chemical.

20 The chemical process shows a very slow rate
21 build up, and, in fact, does not peak within the study
22 period, which ends in 2013.

23 The corresponding advanced technology case could
24 have a peak rate of over two million barrels per day.
25 Now, much of this gain would be due to the chemical

1 processes, although there are also increases in the miscible
2 and thermal processes.

3 As expected, producing rates are very sensitive
4 to assumed crude oil prices. The implemented technology
5 case rate could rise to 1.8 million barrels per day, at
6 fifty dollars per barrel. On the other hand, if the price
7 dropped to twenty dollars per barrel, new projects would
8 not be started, and the rate would rise to only slightly
9 above its present six hundred thousand barrels per day.

10 For advanced technology, the rate at fifty
11 dollars per barrel could rise to 2.8 million barrels per
12 day, as shown here.

13 This slide illustrates the potential which could
14 be gained through improvements in technology. The
15 advanced technology peak rate is over two million barrels
16 per day, compared to 1.2 million for the implemented tech-
17 nology case. And please note that both of these are based
18 on a crude oil price of thirty dollars per barrel and a
19 ten percent minimum rate of return.

20 We gave a great deal of thought to defining the
21 certainty or perhaps the uncertainty of study results. In
22 the report, we express uncertainty as a range around the
23 implemented technology case and in terms of four major
24 factors, price, technology, success assumption, and
25 extrapolation.

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1 The range of uncertainty due to price is defined
2 by the recovery at price levels of twenty dollars and fifty
3 dollars per barrel. Similarly, the effect of technology is
4 based on the difference between the implemented and
5 advanced technology cases.

6 Possible overstatement of results due to the fact
7 that all projects were considered successful is estimated
8 by using the twenty percent minimum rate of return cutoff,
9 which is indicated by the bottom of the success assumption
10 bar.

11 Finally, the possible error due to not extrapo-
12 lating EOR application to the entire U.S. oil in place
13 base is evaluated and quantified. Shown here are results
14 for the chemical methods, which has an implemented tech-
15 nology case recovery of two and a half million barrels,
16 which is the heavy horizontal line.

17 And, as you can see, the technology is the main
18 uncertainty factor, reflecting the fact that this is a
19 relatively immature method. But it also shows the
20 tremendous potential, which might be achieved for this
21 process from advance technology.

22 Price and the success assumption have signifi-
23 cant down-side uncertainty.

24 For miscible flooding, technology has little
25 effect, with the main uncertainty being due to price.

1 With thermal recovery, technology is again the
2 major uncertainty, although it is not as significant as in
3 the chemical methods.

4 These summary results are expanded upon in the
5 report and are accompanied by results for each process,
6 the rate of return, and technology case.

7 The study participants also examined the contri-
8 bution of EOR potential relative to other energy sources.
9 In 1983, the Department of Energy made this projection of
10 U.S. energy consumption according to source. And it shows
11 that petroleum liquids are expected to fulfill a signifi-
12 cant part of total U.S. energy requirements through the
13 year 2010.

14 Looking at only petroleum liquids, our EOR
15 projections are seen to be significant, but certainly not
16 a complete solution to our petroleum liquid needs. The
17 potential rates from EOR, at our current economic condi-
18 tions, and the two technology cases, are shown here.

19 The maximum rate is about fourteen percent of
20 the 1982 petroleum liquids consumption, or twenty-four
21 percent of the current U.S. domestic crude oil production
22 of about 8.6 million barrels per day.

23 The reports lists several results which have
24 Government policy implications. Application of enhanced
25 oil recovery should have little negative environmental

1 impact due to expansion and extended duration of land use.
2 Potential pollution problems are minimal and can certainly
3 be controlled under present regulations.

4 On the other hand, there are significant social
5 benefits from enhanced oil recovery. It will result in
6 less future dependence on imported oil. It has significant
7 industrial benefits, both for oil producers and related
8 industry. And it will help to extend the transition time
9 required to implement alternate energy sources. And it
10 will also provide added Government revenues.

11 It is imperative that Federal and State Govern-
12 ments strive for stable, uniform tax policies to reduce
13 the perceived risk of EOR projects, if enhanced recovery
14 is to contribute on the scale that is projected in this
15 study. The Governments, we feel, should consider reducing
16 the severance tax and royalty on marginal properties to
17 extend field life and encourage implementation of EOR
18 projects.

19 Further, the Federal Government should continue
20 to support the present tax credits for research and
21 development, which are due to expire in 1985.

22 The overall conclusions of the study are, that
23 EOR could significantly increase domestic crude oil supply.
24 A forty percent increase in current recoverable reserves
25 could be achieved using presently available EOR technology.

1 The technical uncertainties vary widely among EOR processes,
2 with chemical being the most uncertain.

3 EOR ultimate recovery and projected producing
4 rates are highly sensitive to crude oil price, as shown by
5 the various figures that you have seen.

6 And, finally, EOR will meet only a fraction of
7 the nation's expected demand. It is certainly not a
8 complete solution to our energy problems.

9 Now, although not a part of the report, we made
10 a comparison between the 1984 and the 1976 study results.
11 This slide presents a comparison of EOR from the 1976
12 study with that of the 1984 implemented and advanced tech-
13 nology cases, using equivalent oil prices and rates of
14 return. The 1976 study assumed some advance technology,
15 although not the degree in the 1984 advanced technology
16 case.

17 And you can see that the total recovery predicted
18 in 1976 falls between our implemented and advanced tech-
19 nology recoveries, lying much closer to the implemented
20 technology case.

21 The distribution of recoveries among the three
22 methods is significant. Recovery from the miscible process
23 remains about the same. However, compared to 1976, the
24 chemical processes are seen to be much more sensitive to
25 technology, and, in fact, can increase significantly under

1 advanced technology.

2 Projected recovery for the thermal method is
3 greater, both for the implemented and advanced technology
4 cases.

5 The 1976 predicted rate for total EOR peaks much
6 earlier and lies between that of the 1984 advanced and
7 implemented technology cases. And you will note that the
8 1976 projections extended only to the year 2000, which was
9 the end date of that study.

10 The 1976 report projected that chemical projects
11 would come on stream much earlier than now estimated.
12 Although the advanced technology case chemical recovery is
13 estimated to be more than the 1976 study, it is not
14 expected to contribute substantially until after the year
15 2000.

16 The 1976 miscible rate projection anticipated a
17 significant increase after 1995. And we now believe there
18 will be a much more gradual increase. However, this rate
19 will be sustained past the decline that's shown in the
20 1976 study.

21 The 1984 rate projections for the thermal method
22 are significantly higher than those show in 1976 and
23 extend much further in time.

24 Overall, the 1984 results are similar in total
25 recovery to those in 1976, but the distribution among the

1 processes of this recovery is significantly different, as
2 are the producing rate projections for each process. These
3 comparisons are certainly not meant to be a reflection on
4 the quality of the 1976 study. It was an excellent one and
5 very helpful in our present study. The differences reflect
6 the experience gained in the last eight years and the
7 changes that have occurred in our business environment.

8 I believe that this study provided us with an
9 important opportunity to reflect upon our knowledge of
10 enhanced oil recovery and to document the contribution it
11 can make to the nation's energy future. And as you examine
12 the report you will find that all of the results and
13 conclusions are fully supported in the chapters and in the
14 appendices.

15 And before addressing any of your questions or
16 comments, I would like to have the lights come on and
17 recognize members of the EOR Coordinating Subcommittee who
18 had leadership roles in the study. Several are here today.
19 And I would like to have them rise as I call their names.

20 First, the big chief of the subcommittee, who
21 really has done a yeoman's job in this report, Buck Curtis
22 and his two helpers from Conoco, John Bohanon -- John's
23 back of the room -- and also Bill Stewart.

24 And we have with us this morning John Mim, who
25 was Chairman of the Chemical Task Force from Phillips.

1 Where's John? Over here.

2 And also Frank Roehle. This study took so long
3 to complete that O. E. Van Meter, from Mobil, who was in
4 charge of the Miscible Replacement Task Force, retired,
5 and Frank Roehle replaced him as a member of the group.

6 There are a few others that are not present that
7 had very key roles that I would certainly like to recognize.
8 J. M. Tharp, who was Chairman of the Thermal Task Group,
9 from Getty. Billy Burke, who was Chairman of the Cost and
10 Economics Task Group, from Occidental. Hal Scott, who was
11 a member of the coordinating subcommittees and headed the
12 Environmental Working Group. He's President Emeritus of
13 the Florida Audubon Society. Joe King, who was Assistant
14 to the Chairman of the Thermal Task Group, from Getty.
15 And Peter Dole, Assistant to the Chairman of the Chemical
16 Task Group, from Phillips.

17 I also want to express my appreciation to all of
18 these individuals and their organizations. As a matter of
19 fact, I asked this group to tell me just about how much
20 time was involved in putting this study together. And its
21 my understanding that they estimate it took about forty-
22 five manyears of effort to do the job. And, so, you can
23 see why I'm most appreciative of all the effort that's been
24 put into the work by these gentlemen, their companies, and
25 also members of the Department.

1 We were privileged to have Bill Vaughan serve as
2 the Committee's Government Co-Chairman, and Keith Frye,
3 who was the Government Subcommittee Co-Chairman. And we
4 want to thank them, and also the Secretary, for all of the
5 help that we received from the staff.

6 So, Mr. Chairman, the Committee believes that
7 the proposed report is excellent and is a suitable response
8 to the Secretary's request. The Committee recommends that
9 the report, with its transmittal letter, be approved by
10 the NPC, subject to final editing, and I so move.

11 CHAIRMAN MOSBACHER: Thank you, Ralph.

12 Do we have a second to that motion?

13 COUNCIL MEMBER: Second.

14 CHAIRMAN MOSBACHER: Before we vote on this or
15 have any further discussion, I think not only is the duty
16 but the pleasure of the Chair to thank you, your Committee,
17 Subcommittee, the Task Forces. Forty-five man years is a
18 staggering number. But I think the results that are going
19 to be, I think, a mark to shoot at in any further report
20 in a long. long time justify this effort.

21 We thank each and every one of you for a
22 magnificent effort or for a report that I think will go
23 down in the annals of this organization, and for the
24 Secretary, and for the nation.

25 And I think the rest of us, before we even vote,

1 can applaud all of you for the work. Thank you.

2 (Applause.)

3 VICE CHAIRMAN BAILEY: Bob, I would like to
4 point out that it is our belief that with the data base
5 that's now being -- has been assembled, and with the way
6 these fellows have structured the work, that it will be
7 very much easier, now, to update this report at future
8 times. All you have to do is crank in the new parameters
9 and it can be updated relatively simple, in a simple
10 fashion.

11 CHAIRMAN MOSBACHER: Well, thank you.

12 We have a motion and we have a second. Is there
13 any discussion of this?

14 (No response.)

15 CHAIRMAN MOSBACHER: If not, may we have a vote
16 on the acceptance of the report on Enhanced Oil Recovery?
17 All in favor, please signify by saying aye.

18 (Chorus of ayes.)

19 CHAIRMAN MOSBACHER: And those opposed by saying
20 nay.

21 (No response.)

22 CHAIRMAN MOSBACHER: The ayes have it. We thank
23 you again.

24 Now, we have another very important report of
25 the Committee on Petroleum Inventories and Storage

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1 Capacity, ably headed by Mr. Ted Burtis.

2 Ted.

3 MR. BURTIS: Thank you, Mr. Chairman.

4 Ladies and gentlemen, this study began with the
5 request, on November 3rd, of '82, of the Secretary of
6 Energy that the Council update its report on Petroleum
7 Storage and Transportation Capacities, which had last been
8 done in 1979.

9 Last year, at the end of the year, this Committee
10 and the NP -- our Committee and the NPC approved an interim
11 report that provided the Secretary with data on the primary
12 distribution system. And the information which was in that
13 primary report is also a part of the final report.

14 This is the tenth in a series on the primary
15 system that the Council has prepared for the Government
16 since 1948.

17 I would like to point out that in the document
18 that you now have there have been some editorial changes
19 in the text from the interim report, principally to ease
20 the integration of the new data into the final volume.
21 And also, since the interim report used EIA preliminary
22 data, some of the figures have changed slightly to reflect
23 final EIA data. But these changes do not affect the
24 conclusions of the interim report.

25 We are here today to review the final report,

1 which is the most comprehensive examination of the
2 country's petroleum storage and inventory capacities that
3 the Council has ever undertaken.

4 We'll look briefly at the organization of the
5 study and, as background, the major findings of the
6 interim report on the primary system before discussing the
7 new material, which is the secondary and tertiary segments.

8 First, to refresh your memory, to assist the
9 Committee with this assignment, the Chairman appointed a
10 Coordinating Subcommittee and a Task Group. Now, the Task
11 Group, which included representatives of the major oil
12 companies, as well as independent refiners, marketers,
13 gasoline and distillate jobbers, manufacturing companies,
14 academia, examined the secondary and the tertiary system.

15 The Coordinating Subcommittee, which had roughly
16 the same kind of representation, prepared the primary
17 system analysis and was responsible for overseeing the
18 Task Group's work.

19 Department of Energy appointed J. Eric Everid,
20 Administrator of EIA; Jimmy L. Peterson, Director of the
21 Office of Oil and Gas of EIA; and James Diehl, Director
22 of the Data Quality Section of EIA's Petroleum Supply
23 Division, to be the Government Co-chairmen of the
24 Committee, the Coordinating Subcommittee, and the Task
25 Force, respectively.

1 The Committee agreed to these three principal
2 objectives for the study of the primary system. And that
3 is to estimate minimum operating inventory levels for
4 crude and principal refined products; to analyze the
5 volumes of inventory that the system held on two selected
6 dates, September 30th, '82, March 31st, '83; and to
7 determine the amount of storage capacity in the system.

8 Now, briefly, on the primary system. Is that
9 in focus? Yeah. This slide shows the results of the
10 re-examination of the minimum operating inventory levels
11 estimated by the Council in '79 and in '83. Now, minimum
12 operating inventory is defined as the inventory level
13 below which operating problems and shortages would begin
14 to appear in a defined operating system. And I add
15 parenthetically it does not mean that below this point
16 would come apart, but we would begin to see problems.

17 The 1983 operating inventory estimates are lower
18 than in 1979, primarily because refineries and pipelines
19 and associated tankage have been taken out of the
20 distribution system over that period of time, principally
21 in response to lower demand.

22 As in the two previous NPC estimates of minimum
23 operating inventory levels, the '83 estimates were
24 developed by a decision-making process in which individual
25 judgements were applied, based on operating experience and

1 a considerable amount of relevant statistical data.

2 In addition to the historical inventory data,
3 the Subcommittee considered the sum of individual company
4 minimum operating inventories and industry-wide estimates
5 of minimum levels. These data were collected by a survey
6 as a part of the '83 survey of all holders of primary
7 inventories.

8 The other two objectives of the primary system
9 analysis were to analyze actual inventories and to deter-
10 mine storage capacity. Those data were reported extensive-
11 ly in the interim report, and I don't think we need to
12 present them separately today.

13 In the interim report, the Committee recommended
14 and the NPC accepted and approved the recommendation that
15 the day's supply of inventory calculations be based on
16 inventory above minimum operating levels, instead of as
17 traditionally, in the past, on total inventories, as shown
18 in this next slide.

19 Now, obviously -- well, this procedure results
20 in what appears to be a drastically reduced number and
21 days of supply. It is, in fact, a better measure of
22 available supply and more useful for emergency preparedness
23 planning purposes. This apparently low number of days of
24 supply of minimum should not be of concern in times of
25 normal operation. And I would add parenthetically I think

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1 you might look at these as rather boundary cases, in that
2 the traditional way of figuring supply on total inventory
3 is a kind of going-out-of-business case, in as much as
4 those inventories could not be realized without shutting
5 down the system.

6 On the other hand, the smaller number of days
7 simple represents the way a very complex but tightly
8 managed system actually functions. And dipping below that
9 level, again I would emphasize, would be the signal of
10 some disruption, but local disruptions and not the
11 collapse. And we do believe that the second method is a
12 better representation of what truly happens.

13 Well, other topics were discussed in the interim
14 report and included in the final draft: our refinery,
15 utilization, the availability of naptha type jet fuel, the
16 impact of the strategic petroleum reserve on private
17 inventory levels, and consideration of the petroleum
18 futures market.

19 The study sought to quantify the changes in
20 stock levels attributable to spare refinery capacity,
21 which allows refiners more flexibility to change product
22 yields seasonally. The results really were inadequate to
23 quantify the impact of spare refining capacity on inven-
24 tory levels. But the report states, as we believe, that the
25 spare refining capacity is a factor in the observed

1 decrease in petroleum product inventory levels.

2 Because of the strategic nature of naptha type
3 jet fuel, stocks normally in storage and stocks of com-
4 ponents that would be immediately made available as naptha
5 type jet fuels were surveyed. And the survey results show
6 that on March 31, 1983, the normal stocks of naptha type
7 jet fuel could have been increased by more than half by
8 blending jet fuel components in storage into finished jet
9 fuel.

10 Now, based on a fixed crude run, of course, if
11 nothing else happened, this increase in the production of
12 jet fuel would cause a reduction in the availability of
13 a number of other products.

14 The survey also asked if the existence of the
15 SPR contributed to a decrease in private stock levels.
16 And, with only one exception from the respondents, the
17 response was that the SPR did not impact private company
18 decisions on level of inventories to be held.

19 And, finally, a concern had been expressed that
20 in the event of a supply shortage some companies might
21 rely on the futures market for supply only to find that
22 the wet barrels might not be available. The survey results
23 suggest that, at least at this time, petroleum futures do
24 not have a significant effect on the level of inventories
25 which are held at the primary level.

1 That, in essence, is quick thumbnail of what was
2 in the interim report which you accepted. And now I'd like
3 to move on to the new material, which is the secondary and
4 the tertiary storage segment.

5 This is the first time that these two systems
6 have been studied in very great detail by NPC. The
7 methodologies used in the study are described in detail
8 in Appendices K and L, I think it is, of the report. The
9 data reported are estimates based on the use of question-
10 naires, a large number of interviews, the use of large
11 amounts of published data, judgement by the people who are
12 in the business, and review by a large number of trade
13 associations. And while the results are described as
14 estimates, they are the only system-wide information
15 available. And we believe that they are -- make a
16 significant contribution to better understanding of the
17 functioning of the petroleum distribution system.

18 The analyses of the secondary distribution system
19 and tertiary storage segment present, for the first time,
20 estimates of both storage capacity and inventory. And
21 these capacities and inventories are estimated for March
22 31, 1983, to be consistent with the time horizon of the
23 primary system.

24 The secondary system is composed of two segments,
25 the bulk plants and retail motor fuel outlets. For the

1 bulk plants, the storage capacity and inventory were
2 determined by a survey of a stratified random sample of
3 all the bulk plants in the United States. The primary
4 source for the survey sample was EIA's extensive list of
5 bulk plant operators. And the survey responses were
6 forwarded to Price, Waterhouse for tabulation in order to
7 maintain the confidentiality of individual company data.

8 The survey was designed to determine four things.
9 First, the total capacity for selected products in bulk
10 plants on the March 31st date. Second, the amount of motor
11 gasoline and distillate storage that was switchable between
12 the two products. Third, the total level of inventory of
13 selected refined products in bulk plants, as of the same
14 date. And, finally, again, the impact, if any, of the
15 futures market on inventories and storage capacities in
16 the bulk plants.

17 The products covered by the survey were motor
18 gasoline, kerosene, distillate fuel oil, and residual fuel.

19 The survey covered fifty States and the District
20 of Columbia, but excluded all U.S. Territories and
21 Possessions and the Hawaiian Foreign Trade Zone. And
22 storage of motor gasoline at retail outlets was excluded
23 from the survey.

24 There were two thousand and eighty-eight
25 companies surveyed, and we had a fifty-five percent

1 response.

2 Now, the results of the survey indicated that
3 there are eighteen thousand bulk plant operators in the
4 U.S., with a total storage capacity of sixty-eight-and-a-
5 half million barrels, and inventories, as of that date, of
6 twenty million barrels of product on hand.

7 As in the primary system, the bulk plant oper-
8 ators were also asked about their participation in the
9 futures markets. And the respondents indicated that,
10 again, at this time, the petroleum futures do not signifi-
11 cantly affect their level of inventories.

12 The retail system. The number of retail outlets
13 was determined by using several sources, both public and
14 private, and the estimate, finally, is a result of a
15 consensus of looking at these various sources. First of
16 all, the telephone survey of representatives of the
17 industry and trade associations was conducted. And this
18 included contact with some two hundred and eleven firms
19 or associations. This survey formed the basis of estimates
20 of total retail outlets in four categories, major metro-
21 politan and rural area service stations, convenience
22 stores, and other small outlets, such as, automobile
23 agencies or implement dealers.

24 And the results of that survey indicated that
25 there are a total of two hundred and seven thousand, six

1 hundred retail outlets in the U.S., with a total storage
2 capacity of eighty-six million barrels.

3 Now, in September of '83, Lundberg Associates
4 published the results of a study they had conducted to
5 determine the total '82 retail outlet count. And their
6 study indicated that there were two hundred and eleven
7 thousand retail outlets, but did not address the issue of
8 storage capacity.

9 And there was also examined -- was a study
10 conducted by Marketing Corporations of America. And this
11 study was based on a lot of interviews with oil company
12 representatives, reports prepared by tank manufacturers,
13 research on a lot of published articles, and review of
14 Federal and State data.

15 Putting them altogether, after looking at them,
16 three sets of data developed by individual methods, and
17 the judgement was reached that there are approximately
18 two hundred and ten thousand U.S. motor fuel retail outlets
19 at year end in 1982.

20 The average storage capacity per outlet was
21 estimated to be sixteen thousand, eight hundred gallons
22 per retail outlet.

23 Based on the estimated number of retail outlets,
24 we concluded that the total storage capacity at retail
25 motor fuel outlets was about eighty-four million barrels

1 on March 31. And this is very close to the eighty-six
2 million, obviously, from the original survey.

3 The average inventory contained in retail outlets
4 in the United States was estimated to be thirty-three
5 percent of available storage capacity, or about, as shown
6 here, twenty-eight million barrels. This estimate is based
7 on the telephone survey, on the conversations with a number
8 of company representatives on the Coordinating Subcommittee,
9 which indicated that normal inventories vary through a
10 range of approximately thirty to forty-five percent.

11 Now, diesel fuel and kerosene occupy some part
12 of a motor fuel outlet's storage. It is believed that the
13 amount dedicated to kerosene is quite insignificant. But
14 diesel fuel storage is greater, and is estimated to occupy
15 approximately six percent of the retail outlet's storage
16 capacity.

17 So, we add up the bulk plants and the retail
18 outlets. We have a total storage capacity in the secondary
19 system of a hundred and fifty-three million barrels, and
20 inventories in place on March 31 of forty-eight million.

21 Now, the next slide restates these totals in
22 terms of the major fuel products in the secondary system.
23 And, as one would expect, motor gasoline is the principal
24 product.

25 Now, to move on to the tertiary segment. In order

1 to determine total storage and inventories in the tertiary
2 segment, seven sectors were defined, and different specific
3 methodologies were developed for each of them. And these
4 are the seven sectors.

5 For each one of them, published data were used,
6 where they were available. If the data were insufficient,
7 estimates of storage capacity were made by using a variety
8 of inventories, and judgements, and discussions with people
9 in the business, with the sector representatives.

10 I'll go on, now, to review the results of the
11 study by sector and highlight, and highlight the changes
12 that have occurred since the Council's last inventory and
13 storage study of '79, where this issue was dealt with, but
14 not in such detail. And you can look for the methodologies
15 in the book.

16 The agricultural sector is defined to include
17 all farms, and ranches, and similar entities in the United
18 States. Petroleum storage for this sector includes motor
19 gasoline and diesel fuel used in vehicles and equipment;
20 distillate fuel for residential heating on the farms is
21 included in the residential sector analysis.

22 Over a long period of time there has been a trend
23 toward fewer, though higher, acreage farms in the country.
24 Between 1978 and '82, however, the number of farms and
25 the total acreage devoted to agriculture has remained

1 pretty constant.

2 Between '78 and '82, the number of farms remained
3 at approximately 2.4 million. The average farm size was
4 about four hundred and thirty acres.

5 Now, larger farms have lower petroleum storage
6 capacity per acre than the smaller farms, and, therefore,
7 the long-term trend toward fewer and larger farms would
8 suggest a reduction in storage. However, because of the
9 1973 and '79 supply disruptions, this trend has flattened,
10 and farmers appear to have increased storage. Consequently,
11 storage capacity is not perceived to have changed signifi-
12 cantly since '78.

13 Consumption of petroleum by the agricultural
14 sector tends, understandably, to be lower in the winter and
15 higher during the planting and harvesting seasons, and
16 agricultural inventories reflect this.

17 Storage capacity and inventories in the agricul-
18 tural sector are estimated, in the report, to be about
19 forty-one million barrels and fourteen million barrels,
20 respectively.

21 Now, the commercial sector is defined to include
22 the storage capacity and the inventory necessary for
23 heating requirements of commercial establishments, such as,
24 office buildings, nursing homes, banks, shopping centers,
25 real estate offices, whatever, and apartment complexes with

1 more than four residential units. It excludes commercial
2 transportation, residential heating, industrial manufactur-
3 ing facilities, and public schools, which are covered in
4 other sectors.

5 Between '78 and '83, the commercial sector has
6 been affected by a great many different trends, certainly
7 by the six percent increase in the real GNP over that
8 period of time, the increase in the number of large shop-
9 ping centers, and the trend away from oil heating. How-
10 ever, it is estimated that the tankage capacity and the
11 oil inventory exhibited no significant change over the
12 period.

13 So, the storage capacities and inventories in
14 the commercial section are estimated to be thirty-seven
15 million barrels and eight million, respectively.

16 The next sector is the electric utility, which
17 is defined to include storage capacity and inventory of
18 distillates and residual fuel at electric utility plants.
19 Fuel switching in the utility industry has reduced that
20 sector's oil demand by sixty percent from 1978 to 1982.
21 But oil inventories at electric utilities have not dropped
22 over that period of time. Many utilities have continued
23 to maintain large inventories as a supplement to their
24 prime supply or to meet peak shaving demands.

25 Accordingly, it is concluded that the storage

1 capacity has remained essentially the same since 1978, and
2 that very little tankage has been taken out of service.

3 So, the storage capacities and inventories in
4 the utility industry are estimated to be two hundred and
5 thirteen million barrels of capacity and ninety-one million
6 in place.

7 The next sector, the industrial sector, includes
8 plants and factories, but excludes retail and service
9 enterprises, which are in the commercial sector.

10 For this study's purpose, petroleum refiners and
11 electric utilities are not included in the industrial
12 sector, since fuel for refinery use is part of the primary
13 system, and we've already talked about the electric
14 utility.

15 Industries maintain storage and inventory for
16 space or process heating, to power machinery, and, in some
17 cases, most notably in the chemical industry, of course, to
18 provide raw materials for manufacturing. The products
19 covered in this study, motor gasoline, kerosene, distillate
20 fuel, and residual, account for approximately twenty
21 percent, on a BTU basis, of total industrial petroleum
22 use.

23 The remaining eighty percent includes such non-
24 fuel products as petrochemical feed stocks, LPG, asphalt,
25 and lube oils.

1 It should be pointed out that an increase in
2 demand for these feed stocks will work its way through as
3 a reduction in the availability of blending components for
4 other oil products.

5 Of the products in the study, kerosene, and
6 distiallate, and residual oils account for ninety-nine
7 percent of the industrial storage capacity and inventory.
8 Small amounts of gasoline are held for such purposes as
9 fueling small machinery and generators.

10 In the industrial sector there is a great deal
11 of storage capacity relative to current demand. Industrial
12 petroleum demand declined from '78 to '82. And while some
13 of this decrease stems from plant closings in energy
14 intensive industry, much is the result of intensive
15 conservation efforts and fuel switching.

16 However, additional tankage was installed during
17 this period, as a result, during those times, as a concern
18 over security of supply. And, so, because of these off-
19 setting factors, here, again, it's indicated that the
20 actual storage capacity has not changed significantly since
21 '78.

22 In the short run, inventories exhibit a close
23 relationship to demand. And reduced petroleum demand in
24 the industrial sector, together with the perception of
25 relative security of petroleum supply, supports the

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1 conclusion that the stocks are lower than in '78. And,
2 so, accordingly, in the industrial sector, the capacity
3 and inventories are estimated to be sixty-one million
4 barrels and seventeen million barrels, respectively.

5 The next segment, military and government,
6 includes Federal, State, and local governments, and all
7 branch of the U.S. military located in the United States.

8 It's estimated that there are fifty-six million
9 barrels of storage capacity in this sector and that
10 inventories total twenty-three million barrels. Thirty-
11 nine million barrels of the capacity is held by the U.S.
12 military. And this reported capacity includes storage
13 held by both the Defense Fuel Supply Center and the
14 Armed Forces, branches of the Armed Forces themselves.

15 The trend in U.S. military storage represents a
16 reduction of about five percent, or two million barrels,
17 between '78 and '83. And mainly this reduction reflects
18 the closing of some military establishments.

19 Of the remaining military-government storage,
20 twelve million barrels represents local government
21 capacity for heating schools and municipal buildings, and
22 for fueling police cars and other vehicles. State and
23 Federal Government storage capacity is four million barrels
24 for heating fuel and two million for transportation fuels.

25 Based on the '83 analysis, there appears not to

1 have been any substantial change in storage capacity during
2 the last five years.

3 The residential sector, the storage includes
4 tankage for single family homes, including farm houses;
5 multi-family dwellings of up to four units. Storage for
6 the large apartments, you'll recall, is included in the
7 commercial sector.

8 Total residential fuel consumption has declined
9 between '78 and '82. A number of factors are a part of
10 this. Conservation by consumers, conversion from oil to
11 gas or other energy sources are the most significant
12 factors. More efficient burners, added insulation, lowered
13 thermostat, and supplementary fuel sources, such as, wood
14 stoves or the non-vented kerosene heaters, have all
15 contributed to reduced oil consumption.

16 As of March 31, '83, an estimated 15.4 million
17 barrels -- million household units were heated with oil,
18 and about two million use oil as a supplement to some
19 other system, as, for example, a heat pump.

20 It's estimated that there are approximately
21 twelve million fuel storage tanks in the residential
22 sector. Now, the apparent inconsistency with the estimate
23 of 15.4 million household units being heated is due to the
24 fact that the small, multi-family units included in this
25 sector, four units or less, many of these units share a

1 single fuel oil tank.

2 Residential storage tanks range anywhere from
3 fifty-five gallon drums to two thousand gallon tanks. But
4 most of them are in the traditional two hundred and fifty
5 to eight hundred gallon range.

6 As of March 31, '83, the average was three
7 hundred and sixty gallons per tank. And this is essential-
8 ly the same, I think, as the '79 estimate, which was
9 three hundred and ninety.

10 So, putting it all together, the storage capacity
11 and inventories in the residential section are estimated to
12 be a hundred million barrels and fifty-five million barrels
13 of inventory in place.

14 The last segment in the tertiary sector,
15 transportation, includes fixed storage for railroad, bus,
16 truck, aviation, marine, and taxicab fleets, as well as
17 on board storage for fuel consumed in these vehicles and
18 private automobiles.

19 Now, for this study, the payload storage capacity
20 of vehicles that transport petroleum, such as, tank trucks,
21 or tank cars, or barges, is excluded, because these are
22 transportation media and do not really constitute storage
23 for end use by the transportation sector.

24 Each element of the transportation sector is
25 sensitive to overall economic conditions. In common with

1 most tertiary storage sectors, the transportation sector
2 has tended to increase its fixed storage, as a response to
3 the supply uncertainties over the last decade. And while
4 concern over security has eased in recent years, the tank
5 capacity has not been taken out of service.

6 On board storage in tanks, in cars, and trucks,
7 which was estimated to be seventy-seven million barrels in
8 the '79 study, increased to ninety million barrels in '83.
9 The increase is primarily the result in the total -- in-
10 crease in the total number of vehicles, and particularly
11 medium-sized trucks.

12 The total of storage capacity in the transporta-
13 tion sector is estimated to be a hundred and thirty-four
14 million barrels, total inventory of sixty-one million.

15 Summing them all up, we each a total estimated
16 storage capacity in this tertiary segment of six hundred
17 and forty-two million barrels, and an inventory estimate
18 in place of two hundred and sixty-nine million barrels.

19 The next slide, then, restates these same
20 figures by product. I won't comment further. You can draw
21 your conclusions there. But the obvious thing is that the
22 fuels, the distillate fuel and the resid-- seem to consti-
23 tute the largest storage capacity and really the largest
24 in place inventories.

25 A section in the report entitled "Systems

1 Dynamics" summarizes the estimated total storage capacities
2 and inventories, and also looks into the interrelationship
3 between the primary, the secondary, and the tertiary
4 sectors.

5 And this next slide summarizes the storage
6 capacity and inventories by product and by system. And
7 here we wrap up the entire set of data. It's a busy slide,
8 and I won't go through all of it. But I would call your
9 attention to the differences between capacities and
10 inventories. Particularly note, on the top line, the
11 figures for gasoline, because I'm going to use gasoline as
12 an example in the following discussion.

13 The secondary and tertiary segments act as a
14 buffer between the principal inventories and the end users.
15 And under normal conditions these inventories represent a
16 substantial safety cushion for each product, in addition to
17 that provided by the primary inventories.

18 The cushion is difficult to quantify, though,
19 because it was really not possible to determine minimum
20 operating inventories for the secondary and the tertiary
21 systems. The concept of minimum operating inventories as
22 applied to the tertiary is somewhat different from that
23 as applied to the secondary or the primary system.

24 Nevertheless, some minimum volume of inventory
25 is necessary to keep the tertiary segment operating. Each

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1 of you make a minimum operating inventory decision every
2 time you step into your automobile. And that's what this
3 is, in part, dealing with.

4 It is believed that the minimum operating in-
5 ventory for a given product in the secondary and tertiary
6 system is a smaller fraction of capacity than in the
7 primary because there is less unavailable inventory, as,
8 for example, pipeline fill, and, also, the size of the
9 receipts and deliveries of the product is considerably
10 smaller than in the primary system.

11 Now, for an example, to demonstrate the dynamic
12 nature of the system, this illustration has been developed
13 and it is just an illustration, using motor gasoline.

14 In this illustration, the minimum operating
15 inventories for gasoline in the secondary retail fuel and
16 the tertiary sections are assumed to be about twenty
17 percent of capacity. The figures show an additional
18 cushion of fifteen million barrels of gasoline in the
19 secondary system and twenty-two million barrels of gasoline
20 in the tertiary, additional to that in the primary system.

21 In this example, the combined secondary and
22 tertiary inventories above the minimum are greater than
23 the twenty-three million barrels of cushion provided, if
24 you'll recall, in the primary system.

25 Now, it ought to be recognized that there is

1 less flexibility in the secondary and tertiary systems to
2 redirect products to other consumers or other geographic
3 areas.

4 Normally, inventories in the secondary system and
5 the tertiary represent additional volumes that can be used
6 to maintain a continuous supply of products. That's why
7 they're there.

8 However, circumstances such as the expectation of
9 a large price increase or crude oil shortage can cause
10 very rapid increases in call for product and, therefore,
11 have the potential for disrupting the distribution system.

12 Using the gasoline data in this illustration, a
13 rapid increase in product call by the tertiary segment to
14 fill its sixty-one million barrels of unused capacity
15 could drain both the secondary system of its fifteen
16 million barrels of stocks above the minimum and the
17 primary system of its twenty-three million.

18 Now, obviously, a surge in call by the secondary
19 system could also then drain the primary system of its
20 supply.

21 Well, this is not a scare scenario. In consid-
22 ering the implications, several factors ought to be kept
23 in mind, which would tend to mitigate this kind of situa-
24 tion. First of all, demand surge, if that were to occur,
25 is not a consumption surge. It would simply be a transfer

1 of products from the primary system to the secondary and/or
2 to the tertiary. And, secondly, holders of secondary and
3 tertiary inventories would not necessarily or even likely
4 experience a demand surge for all products in all geo-
5 graphic areas and all at the same time.

6 For example, seasonality of product demand would
7 probably -- well, logically result in less of a demand
8 surge for heating oil in the spring than if it occurred in
9 the fall.

10 Many electric utilities and industrial users have
11 oil storage, but burn natural gas, and would not necessari-
12 ly want to fill their storage tanks as long as gas was
13 available.

14 And, third, of course, refiners continue to
15 replenish the system. In addition, spare refining
16 capacity, estimated at about one to two million barrels a
17 day, is there. And that, together with yield flexibility,
18 makes it possible, in many cases, rather quickly to increase
19 production of finished products in response to a demand
20 surge.

21 The crude oil cushion above minimum operating
22 inventory in the primary suggests a capacity for rapid
23 response of this capacity.

24 And, finally, space must be reserved for tank
25 tops, and safety allowances, and operating flexibility,

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1 which do vary by sector. So, therefore, filling the entire
2 shell capacity is impossible, and the unused capacity would
3 have to be discounted by some amount.

4 The data resulting from this study define the
5 inventories and the storage capacities as of a specific
6 date, March 31, '83. Inventories, doubtless, have changed
7 and will continue to do so as the system reacts to varia-
8 tions in supply and demand, prices, and, of course, there
9 is a seasonal variation. And this should be considered as
10 one evaluates the study.

11 The petroleum distribution systems are complex,
12 integrated network of production, refining, storage,
13 transportation facilities that supply products all across
14 the country. The systems are flexible and dynamic. They
15 change to meet different supply situations and demand
16 requires.

17 And as has been demonstrated over many years,
18 this capability has enabled the industry to minimize the
19 effects of supply disruption.

20 Much more detail regarding many of these find-
21 ings and conclusions is found in the draft.

22 On behalf of the Committee, I would like to
23 recognize the extremely dedicated efforts of the Coordin-
24 ating Subcommittee and the Task Force. I didn't have the
25 courage to ask Warren how many many years were in here, as

1 Ralph did, and maybe I don't want to know. But I do know
2 that many hours of analysis and lots of hard work have been
3 distilled into this draft report that's in front of you.

4 I want also to pay -- make particular mention and
5 thank the EAI representatives, who were very much a part of
6 the process and made a major contribution.

7 Mr. Chairman, this concludes my presentation.
8 And I would like to move the adoption of this report by
9 the National Petroleum Council.

10 CHAIRMAN MOSBACHER: We have the motion. May
11 we have a second.

12 COUNCIL MEMBER: Second.

13 CHAIRMAN MOSBACHER: Ted, once again, our thanks
14 to you for an excellent job, to your Committee, Subcom-
15 mittee, and your Task Force. It's, as you well know, not
16 only a superb report, but one that is particularly timely
17 now with the emergency preparedness, the Middle East
18 problems, and the national security involved.

19 So we have a motion. It's been seconded. Is
20 there any discussion?

21 (No response.)

22 CHAIRMAN MOSBACHER: All those in favor of
23 accepting this report please designate by saying aye.

24 (Chorus of ayes.)

25 CHAIRMAN MOSBACHER: Those opposed by saying

1 not.

2 (No response.)

3 CHAIRMAN MOSBACHER: Thank you.

4 Mr. Secretary, I believe, if you would, you had
5 a comment you'd like to make at this point.

6 SECRETARY HODEL: I asked Bob if I could just
7 have a moment because I wanted to express my appreciation,
8 having watched these two reports, to Ralph, and to Ted,
9 and to all of the people for these studies which are going
10 to serve as benchmarks in a whole host of ways. And it
11 illustrates that volunteerism is not dead in America,
12 that there's a tremendous ability in the nation, with the
13 professional expertise and talent that we have, to develop
14 reports which I don't think the Federal Government could
15 ever develop.

16 And I wanted to point out to people that the
17 data that was obtained here was obtained voluntarily
18 without Government coercion. And if you happen to be
19 talking to your Senators or Congressmen, don't hesitate
20 to make that point. We need to keep pressing that point.
21 There's a tremendous ability of this system to work, if
22 we'll permit it to work.

23 To me, the report that Ted just finished
24 evidences that the most serious problem we will face in
25 the early days following some kind of perceived

1 interruption of supply is panic. If consumers panic, it
2 doesn't take a slide rule or a calculator to tell you that
3 there's plenty of tertiary capacity to absorb all of the
4 secondary capacity in a few hours. But if we can get
5 that message across to Americans, so that we do not react
6 in a panicky fashion.

7 What this also suggests to me is that there's an
8 enormous resource base there which is available to continue
9 an adequate supply for a considerable period of time.

10 Once again, I just wanted to take this opportuni-
11 ty to thank all of you in the National Petroleum Council,
12 and particularly those who have worked so diligently on
13 these two very important studies. I thank you not only for
14 me, but I thank you for all Americans and people all over
15 the world who will benefit from the work you've just
16 adopted here today.

17 Thank you very, very much.

18 (Applause.)

19 CHAIRMAN MOSBACHER: Thank you, Mr. Secretary.
20 And I think perhaps you already know, Mr. Secretary, that
21 these reports, and particularly the new tertiary report
22 that had never been attempted in this area before, could
23 not have been done without the cooperation of you, and
24 your staff, and the many people at DOE who worked very
25 hard, with the industry, to make this possible. So we

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1 thank you.

2 We now have come to the new area on progress.
3 And I am delighted that we have the Strategic Petroleum
4 Reserve study underway, Mr. Secretary.

5 And, Mr. Bill Douce, if you will give us a
6 progress report on this, as Chairman, please.

7 MR. DOUCE: Thank you, Mr. Chairman.

8 Ladies and gentlemen, late last year, Secretary
9 of Energy Don Hodel requested the National Petroleum
10 Council to study various aspects of the strategic
11 petroleum reserve. In a separate request, the Secretary
12 also asked the Council to examine worldwide tanker trends
13 in the time frame from the present to the year 1990.

14 As you may recall, this second request asked
15 special consideration of the availability of tankers for
16 any possible draw down and distribution of SPR stocks.

17 The Council agree, at the last meeting, to
18 consider these topics jointly and undertake a study of the
19 strategic petroleum reserve.

20 Areas of concern expressed by the Secretary
21 included the types of crude that are stored in the SPR,
22 the capabilities to transport the oil from the SPR
23 storage sites to refineries, and long-term availability
24 and movement patterns of tankers worldwide, with
25 particular interest in the availability of tankers for

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1 movements of SPR oil.

2 In addition, the Secretary asked the Council to
3 look at any other aspects of the government-industry re-
4 lationship wherein the Council believes changes in our
5 current plans for SPR distribution and composition would
6 be warranted.

7 In order to assist the Council in responding to
8 the Secretary's request, Chairman Mosbacher, on March 9th,
9 1984, appointed the Committee on Strategic Petroleum
10 Reserve. Our Committee is charged with conducting a study
11 that will result in a comprehensive report examining the
12 physical and logistical aspects of the SPR and its dis-
13 tribution during an emergency.

14 At our first meeting, we established the follow-
15 ing organizational structure to assist in conducting the
16 study: A Coordinating Subcommittee and four Task Groups
17 to cover the major categories of the study effort. The
18 Task Groups are: an SPR Facilities Task Group, a Dis-
19 tribution Task Group, a Marine Task Group, and a Refineries
20 Task Group.

21 I'm pleased to note the outstanding support we
22 have received from the other Council members as we have
23 staffed these study groups.

24 In defining the scope of the study, the Committee
25 determined that it was necessary to examine, one, the

1 operational capability of the SPR facilities; secondly, the
2 ability of the overland and marine distribution systems to
3 deliver SPR crude; and, last, the capability of the refin-
4 ing system to process SPR crude oil into products, given
5 the projected crudes available from the SPR.

6 The Committee decided that regulatory and policy
7 implications will be examined only as they directly impact
8 the distribution of SPR oil.

9 The Coordinating Committee is directing the work
10 of the four Task Groups and will integrate the results into
11 a draft report. Each Task Group will consider a number of
12 factors in dealing with its assignment.

13 The SPR Facilities Task Group has the responsi-
14 bility for identifying the capabilities and reliability of
15 individual sites and the system as a whole to deliver
16 crude oil in the event of an emergency. The Task Group
17 will also examine the batching flexibility and metering
18 requirements of the system as well as security require-
19 ments.

20 The Distribution Task Group is responsible for
21 assessing the overland crude transportation systems that
22 could be used for SPR oil distribution, including the
23 identification of capacities, current through-puts and
24 flexibility of these systems.

25 Additional areas of responsibility include an

1 examination of the standard sales positions and the role
2 of exchange agreements in the distribution of SPR oil.

3 The Marine Task Group is charged with assessing
4 the supply of available U.S. and foreign flag bottoms,
5 identifying current and projected trade routes, volumes,
6 and associated vessel requirements, and examining docking,
7 berthing, and deballasting facilities.

8 The Task Group will also identify any regulatory
9 changes which might be required during an emergency for
10 the distribution of SPR oil.

11 The Refineries Task Group is responsible for
12 grouping refineries into geographical crude demand centers,
13 determining current and project crude mixes, refinery
14 capabilities, and product slates, and analyzing the suit-
15 ability of SPR crudes to meet projected demand.

16 I'm pleased to report that since the initial
17 meeting of the Committee a great deal of progress has been
18 made by the study groups.

19 As the basis for our analysis, the Coordinating
20 Subcommittee has identified two distinct disruption
21 scenarios. They are, one, a disruption of crude and
22 product imports into PADD's one through four, with a
23 static situation in PADD five; and, secondly, a disruption
24 of Alaskan crude supply with continued crude and product
25 imports to all PADD's.

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1 The scenarios will be examined for 1990, as it
2 represents the year in which the planned maximum SPR fill
3 and draw down capabilities will be achieved.

4 The system will be tested for the maximum pro-
5 jected drawn down capability of four and a half million
6 barrels per day. Other sensitivity cases will be examined
7 as needed.

8 The SPR Facilities Task Group has inspected all
9 of the SPR sites in order to assess their maintenance and
10 operational practices.

11 The other Task Groups have developed methodolo-
12 gies for for assessing both the SPR and industry's capa-
13 bilities of meeting demand during an emergency.

14 A coordinated data base establishing current
15 crude and product logistics and supply-demand balances is
16 being developed. Projections will be made for a 1990
17 non-disrupted case from which the disruption sceanrios
18 will be developed and the SPR system tested.

19 An ambitious study schedule, thanks to the whip
20 of our slave-driver Chairman over here, has been proposed.
21 It provides for completion of our study by the end of the
22 year. The schedule calls for various meetings and work
23 sessions of the Subcommittee and Task Groups throughout
24 the summer and fall of this year. The Committee will meet
25 as necessary during this time to review the progress of the

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1 study groups, and will then meet in November to consider a
2 final report for submission to the National Petroleum
3 Council.

4 Mr. Chairman, that concludes my Committee's
5 progress report. And I'll be glad to try to answer any
6 questions that the group might have.

7 CHAIRMAN MOSBACHER: Well, you're obviously off
8 to an excellent start, and done a lot of hard work, despite
9 the fact that I've had a totally laissez-faire attitude
10 about this. You've taken the ball beautifully, Bill.
11 Thank you.

12 There's no formal motion required on this. But,
13 as Bill Douce has said, he'd be glad to hear either now or,
14 I assume, at a later date thoughts or questions. So, are
15 there any?

16 (No response.)

17 CHAIRMAN MOSBACHER: Thank you very much, Bill.
18 And we appreciate your efforts, and what you have done,
19 and what you are doing, and what you continue to do. In
20 line with this and the fact that we expected this probably
21 will be completed in November, we should now, perhaps,
22 plan for our next meeting. And having checked with the
23 Secretary and some others, we will tentatively call for
24 the next meeting of the National Petroleum Council to be
25 on December 12th. So, if you'll mark that in your

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1 calendars, we'd appreciate it.

2 We will, of course, confirm this with you later
3 in the year.

4 Now, we turn to the administrative matters. And
5 the first report is a report of the Agenda Committee, ably
6 chaired by Mr. A.V. Jones.

7 A.V., may we have your report, please?

8 MR. JONES: Thank you, Mr. Chairman.

9 Ladies and gentlemen of the National Petroleum
10 Council, as he stated earlier this morning, Secretary Hodel
11 has requested that the National Petroleum Council advise a
12 recommendation on factors affecting the domestic refining
13 in the 1985-1990 time frame. A copy of his request letter,
14 dated June 20th, 1984, is in the Council member information
15 packets that you have this morning. Additional copies of
16 this request will be made available outside the room
17 following the meeting.

18 The Secretary requests the Council to update
19 previous Council refining studies and evaluate future
20 refining operation and the industry's ability to meet
21 demand for petroleum products. Specifically, the letter
22 requests the Council to address the following issues:
23 Refining capacity changes reflecting announced refinery
24 closing, various bottlenecks, and additions. Refinery
25 input changes, including projected domestic and imported

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1 crude oil mixes. Refinery flexibility to meet the changes
2 in refined products mix. The projected role of the small
3 regional refineries, and related environmental and
4 regulatory issues.

5 Pursuant to Section 7-1 of the articles of
6 organization of the Council, this request was referred to
7 the Agenda Committee for consideration as to whether the
8 request is proper, and advisable, and for the Committee to
9 undertake.

10 In consideration of this request, the Agenda
11 Committee made the following observations. The Council
12 had conducted a number of refining studies in the past,
13 with the most recent one being completed in 1980. That
14 study, entitled "Refinery Flexibility," was based primarily
15 on 1978 data. Since then there has been a significant
16 change in both the domestic and foreign refining industries.

17 Mr. Chairman, the Agenda Committee finds that
18 this request was proper and advisable for the Council
19 consideration and recommends that the Council agree to
20 undertake the study of U.S. refining trends.

21 This is the report of the Agenda Committee. And
22 I move that it be adopted by the membership of the National
23 Petroleum Council.

24 COUNCIL MEMBER: Second the motion.

25 CHAIRMAN MOSBACHER: Thank you.

1 The motion has been made and seconded. Is there
2 any discussion?

3 (No response.)

4 CHAIRMAN MOSBACHER: If not, those in favor
5 please signify by saying aye.

6 (Chorus of ayes.)

7 CHAIRMAN MOSBACHER: Opposed, no.

8 (No response.)

9 CHAIRMAN MOSBACHER: Thank you, A.V.

10 Now, we move to the report of the Finance Commit-
11 tee, which met yesterday also, and which points up that
12 all of you on this Council support the National Petroleum
13 Council efforts in two ways. One is -- you have heard
14 and seen so eloquently presented -- is the time and efforts
15 of the personnel of the company members and the individual
16 members here. And the other, of course, is the fiscal
17 help which allows these studies to be carried forward.

18 And our Chairman and Chairman for many years of
19 the Finance Committee, Mr. John Phillips, would you give
20 the report, please?

21 MR. PHILLIPS: The Finance Committee met yester-
22 day to examine the financial status of the Council. At
23 our meeting, we reviewed the calendar year 1983 financial
24 statements with representatives of Arthur Young and Com-
25 pany, the Council's independent outside auditors.

1 I'm pleased to report that the financial position
2 of the Council is sound, and the accounting controls and
3 procedures received excellent marks.

4 We then discussed a revised budget for calendar
5 year 1984. At our last meeting, you approved a budget of
6 one million, nine hundred forty-five thousand dollars,
7 which included funds to complete the two studies which you
8 -- were submitted to you for approval today, to undertake
9 the strategic petroleum reserve study, on which you heard
10 a progress report, and to complete the renovation of the
11 offices.

12 After reviewing 1984 expenditures to date and
13 looking at projections for the remainder of the year, we
14 are recommending that this budget be reduced by thirty-
15 seven thousand dollars to one million, nine hundred eight
16 thousand dollars.

17 The Committee also discussed recommended contri-
18 bution levels for the fiscal year 1984-85. Over the last
19 four years, we have held the contributions at the same
20 level for two years, reduced them two years, ten percent
21 each. This year, we have reluctantly concluded that in
22 light of the uncertainty of the scope of the new study,
23 which A.V. Jones just spoke to you about, as well as the
24 way in which consolidation within our industry may affect
25 our memberships, we must recommend a modest ten percent

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1 increase for the fiscal year 1985.

2 Accordingly, Mr. Chairman, the Finance Committee
3 recommends that the Council approve a revised calendar
4 year budget for 1984 in the amount of one million, nine
5 hundred eight thousand dollars, the member contributions
6 be increased by ten percent, and that additional expendi-
7 tures be made from the contingency fund as necessary, that
8 Arthur Young and Company continue as our financial, inde-
9 pendent, public accountants for the examination of the 1984
10 financial statements, and I so move these actions, Mr.
11 Chairman.

12 COUNCIL MEMBER: Second.

13 CHAIRMAN MOSBACHER: Thank you.

14 The motion has been made and seconded. Is there
15 any further discussion?

16 (No response.)

17 CHAIRMAN MOSBACHER: Those in favor please
18 signify by saying aye.

19 (Chorus of ayes.)

20 CHAIRMAN MOSBACHER: Opposed, nay.

21 (No response.)

22 CHAIRMAN MOSBACHER: Thank you, John, for your
23 continuing good work as Chairman of this Committee, and
24 thank you, each and every one, for your agreement to
25 continue support of the National Petroleum Council.

1 We now have the report of the Nominating Commit-
2 tee. Its Chairman is here, Mr. Bob Anderson.

3 Bob, may we have your report, please, sir?

4 MR. ANDERSON: Mr. Secretary, members of the
5 Council, the Nominating Committee of the National Petroleum
6 Council met yesterday and agreed on the following nomina-
7 tions for officers, and Chairman, and members of the Agenda
8 and Appointment Committees of the Council.

9 In view of his distinguished service, we are
10 recommending Robert A. Mosbacher to be reelected as
11 Chairman, and Ralph Bailey, his very able Vice Chairman,
12 also for reelection.

13 For the Agenda Committee, we nominate the
14 following: Bill Carl, John Carvey, Collis Chandler, Ed Cox,
15 Cliff Garvin, Fred Hartley, John McKinley, Charley Murphy,
16 Dick O'Shields, and Al Whitehouse, with A.V. Jones serving
17 as Chairman.

18 For the Appointment Committee, we nominate the
19 following: Red Burtis, David Dorn, Jim Emison, Fred
20 Hamilton, John Haun, Jim E. Lee, Sid Petersen, Boone
21 Pickens, and Don Simmons, with Harold Hoopman serving as
22 Chairman.

23 Mr. Chairman, this completes the report of the
24 Nominating Committee. And I move that the Council elect
25 the foregoing slate for 1984.

1 CHAIRMAN MOSBACHER: And thank you, Mr. Anderson,
2 for your support and continued good work, and promise to
3 double both Mr. Bailey's and my salary this year --

4 MR. ANDERSON: We will.

5 CHAIRMAN MOSBACHER: And I speak for both of us
6 when we accept with alacrity and appreciate the confidence.
7 Thank you, sir.

8 Is their a second to the motion?

9 COUNCIL MEMBER: Second.

10 CHAIRMAN MOSBACHER: Any discussion?

11 (No response.)

12 CHAIRMAN MOSBACHER: Well, if there are no
13 nominations from the floor, we will now vote. Those in
14 favor please signify by saying aye.

15 (Chorus of ayes.)

16 CHAIRMAN MOSBACHER: Opposed, nay.

17 (No response.)

18 MR. ANDERSON: Congratulations.

19 CHAIRMAN MOSBACHER: Thank you. Thank you, sir.
20 Thank you.

21 (Applause.)

22 CHAIRMAN MOSBACHER: Now, is there any further
23 business that any member would like to bring before the
24 Council?

25 (No response.)

1 CHAIRMAN MOSBACHER: If not, we bring to a
2 conclusion this 87th meeting. And if there is a motion
3 for adjournment, we would entertain that.

4 COUNCIL MEMBER: So moved.

5 COUNCIL MEMBER: Second.

6 CHAIRMAN MOSBACHER: All in favor.

7 (Chorus of ayes.)

8 CHAIRMAN MOSBACHER: Opposed?

9 (No response.)

10 CHAIRMAN MOSBACHER: Thank you very much. We
11 stand adjourned.

12 (Whereupon,

13 the meeting was adjourned at

14 1:15 p.m.)

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C E R T I F I C A T E

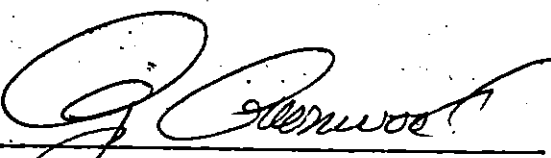
This is to certify that the foregoing transcript
In the matter of: National Petroleum Council

Before: Dept. of Energy

Date: June 21, 1984

Place: Corcoran Ballroom
Four Seasons Hotel
2800 Pennsylvania Ave., N.W.
Washington, D.C.

represents the full and complete proceedings of the
aforementioned matter, as reported and reduced to type-
writing.


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